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■ 新世界發展有限公司

New World Development Company Limited

(incorporated in Hong Kong with limited liability) (Stock Code: 0017) (the "**Offeror**")

Tender offer to purchase for cash the U.S.\$600,000,000 4.50 per cent. Guaranteed Notes due 2030 (ISIN: XS2175969125; Common Code: 217596912; Stock Code: 40223) (the "2030 Notes") and the U.S.\$200,000,000 3.75 per cent. Guaranteed Sustainability-Linked Notes due 2031 (ISIN: XS2282055081; Common Code: 228205508; Stock Code: 40534) (the "2031 Notes" and together with the 2030 Notes, the "Notes") issued by NWD (MTN) Limited (the "Issuer") and unconditionally and irrevocably guaranteed by the Offeror

LAUNCH OF TENDER OFFER

The board of directors (the "**Board**") of the Offeror hereby announces that it has commenced a tender offer (the "**Tender Offer**") to purchase for cash Notes validly tendered by the respective holders of the 2030 Notes and the 2031 Notes ("**Noteholders**") on the terms and conditions set forth in the tender offer memorandum dated 5 December 2022 (the "**Tender Offer Memorandum**") in accordance with the procedures set out therein. Capitalised terms used but not defined herein shall have the meanings given to them in the Tender Offer Memorandum. The Tender Offer Memorandum is available on the Tender Offer Website (<u>https://projects.morrowsodali.com/nwd</u>), subject to eligibility confirmation and registration.

Description of the Notes	ISIN/Common Code	Outstanding Principal Amount ⁽¹⁾	Minimum Purchase Price	Purchase Price ⁽²⁾	Maximum Acceptance Amount ⁽³⁾
U.S.\$600,000,000 4.50 per cent.	XS2175969125/	U.S.\$600,000,000	U.S.\$814 per		Up to
Guaranteed Notes due 2030	217596912		U.S.\$1,000 of the		U.S.\$250,000,000 in
			principal amount of the		aggregate principal
			2030 Notes that are	To be	amount of the Notes, to
			validly tendered and	determined	be allocated between
			accepted for purchase	pursuant to a	each Series of Notes at
				modified Dutch	the sole discretion of
U.S.\$200,000,000 3.75 per cent.	XS2282055081/	U.S.\$200,000,000	U.S.\$765 per	auction	the Offeror, subject to
Guaranteed Sustainability-Linked	228205508		U.S.\$1,000 of the	procedure as	the right of the Offeror
Notes due 2031			principal amount of the	set out in the	to amend such amount
			2031 Notes that are	Tender Offer	as provided in
			validly tendered and	Memorandum	"Amendment and
			accepted for purchase		Termination" in the
			1 1		Tender Offer
					Memorandum

⁽¹⁾ As at the date of the Tender Offer Memorandum.

⁽³⁾ The Final Acceptance Amount will be determined after the Expiration Deadline and notified to Noteholders.

The Tender Offer commenced today and will expire at 4:00 p.m. London time on 13 December 2022 (subject to the right of the Offeror to extend, re-open, amend, waive any condition of and/or terminate any Tender Offer) (the "**Expiration Deadline**").

⁽²⁾ The Purchase Price is exclusive of accrued and unpaid interest on the Notes, if any, from (and including) the immediately preceding interest payment date for such Notes to (but excluding) the Tender Offer Settlement Date, determined in accordance with the terms and conditions of the Notes. Any such accrued and unpaid interest in relation to Notes accepted for purchase will be paid in addition to the Purchase Price.

Rationale for the Tender Offer

The rationale for the Tender Offer is to optimise the cost of capital and debt profile of the Offeror. The Tender Offer also provides liquidity to investors at premium to market price.

Modified Dutch Auction Procedure

The Tender Offer will be conducted through the modified Dutch auction procedure (the "**Modified Dutch Auction Procedure**") as described in the Tender Offer Memorandum. Pursuant to the Modified Dutch Auction Procedure, the Offeror will determine, in its sole discretion, (A) the Final Acceptance Amount (as defined below), (B) the Series Acceptance Amount (as defined below) and (C) the Purchase Price of each Series of Notes (expressed as an amount per U.S.\$1,000 of the principal amount of the relevant Series of Notes validly tendered), taking into account the aggregate principal amount of each Series of Notes so tendered and the prices at which such Notes are so tendered (or deemed to be tendered, as set out in "*Procedures for Participating in the Tender Offer*" in the Tender Offer Memorandum).

The Purchase Price will not be less than (i) in respect of the 2030 Notes, U.S.\$814 per U.S.\$1,000 of the principal amount of the 2030 Notes and (ii) in respect of the 2031 Notes, U.S.\$765 per U.S.\$1,000 of the principal amount of the 2031 Notes, in each case that are validly tendered by the Expiration Deadline and accepted by the Offeror for purchase pursuant to the Tender Offer (the "**Minimum Purchase Price**"). There is no maximum purchase price at which a Noteholder can validly tender their Notes for purchase pursuant to the Tender Offer. The Offeror may, in its sole discretion, amend the Minimum Purchase Price.

Following the Expiration Deadline, and subject to the foregoing, the Offeror will determine the final aggregate principal amount of Notes to be accepted for each Series of Notes (each a "Series Acceptance Amount") and the Purchase Price of each Series of Notes in its sole discretion. The Offeror will not accept for purchase any Notes of a Series tendered at prices greater than the Purchase Price for that Series so determined in accordance with the Modified Dutch Auction Procedure.

Tender Instructions may be submitted in the form of either a Non-Competitive Offer or a Competitive Offer, as described in the Tender Offer Memorandum.

Tender Instructions must be submitted in respect of a minimum principal amount of Notes of no less than U.S.\$200,000 (being the minimum denomination of the Notes) and in integral multiples of U.S.\$1,000 thereafter.

Maximum Acceptance Amount, Final Acceptance Amount and Series Acceptance Amount

The Offeror proposes to accept for purchase pursuant to the Tender Offer up to a maximum of U.S.\$250,000,000 in aggregate principal amount of Notes (the "**Maximum Acceptance Amount**") on the terms and subject to the conditions contained in the Tender Offer Memorandum.

The Offeror reserves the right, in its sole and absolute discretion and for any reason, to change the Maximum Acceptance Amount or to accept significantly less or more than the Maximum Acceptance Amount, to accept only offers from any one Series, or to accept none of the Notes tendered for purchase pursuant to the Tender Offer.

If the Offeror decides to accept Notes validly tendered for purchase pursuant to the Tender Offer, the Offeror may allocate the Maximum Acceptance Amount between the Series of Notes, to accept or reject any offers from any Series of Notes, at its sole and absolute discretion. Additionally, the Offeror reserves the right in its sole and absolute discretion and for any reason to accept significantly more or less (or none) of the 2030 Notes as compared to the 2031 Notes and vice versa, provided that the aggregate principal amount of the Notes (if any) that the Offeror accepts for purchase (the "**Final Acceptance Amount**") shall not exceed the Maximum Acceptance Amount. The Final Acceptance Amount will be determined and announced by the Offeror, in its sole and absolute discretion, after the Expiration Deadline through publication on the Hong Kong Stock Exchange and the Tender Offer Website and through the Clearing Systems. See "*Expected Timetable of Events*" below.

The Offeror is not under any obligation to accept for purchase any Notes tendered pursuant to the Tender Offer. The acceptance for purchase by the Offeror of Notes tendered pursuant to the Tender Offer is at the sole discretion of the Offeror and tenders may be rejected by the Offeror for any reason. There is no acceptance priority between offers for the 2030 Notes and the 2031 Notes.

The Offeror will accept all validly submitted Non-Competitive Offers if they accept any Competitive Offers. In relation to a Series of Notes, if the Offeror accepts a Non-Competitive Offer, the relevant Noteholder will receive the Purchase Price for the Notes. In the event that the Non-Competitive Offers submitted result in the aggregate principal amount of the Notes being offered more than the relevant Series Acceptance Amount, such Non-Competitive Offers will be accepted on a *pro rata* basis, in accordance with "Acceptance of Tender Instructions" below.

Acceptance of Tender Instructions

Once the Offeror has determined the Final Acceptance Amount, the Series Acceptance Amount for each Series of Notes and the Purchase Price of each Series of Notes, the Offeror will accept Tender Instructions in relation to a Series of Notes in the following order:

- all validly submitted Non-Competitive Offers will be accepted first, subject to possible pro-ration in the event that Tender Instructions in respect of such Non-Competitive Offers have been submitted with respect to a greater principal amount than the relevant Series Acceptance Amount;
- (2) all validly submitted Competitive Offers that specify Offer Prices lower than the relevant Purchase Price will be accepted second; and
- (3) all validly submitted Competitive Offers that specify Offer Prices equal to the relevant Purchase Price will be accepted third, subject to possible pro-ration in the event that such Competitive Offers, when aggregated with all Tender Instructions referred to above and accepted for purchase, results in a principal amount which is greater than the relevant Series Acceptance Amount.

Scaling

If the Offeror decides to accept Notes validly tendered for purchase pursuant to the Tender Offer and the aggregate principal amount of the Notes validly tendered for purchase is greater than the Final Acceptance Amount, the Offeror may accept certain Notes for purchase on a *pro rata* basis such that the aggregate principal amount of such Notes accepted for purchase pursuant to the Tender Offer is no longer greater than the Final Acceptance Amount, subject to the approach and provisions of "*Acceptance of Tender Instructions*" above. Such *pro rata* acceptance will be calculated by multiplying the aggregate principal amount of the relevant Series of Notes validly tendered and subject to pro-ration by a factor (the "Scaling Factor") derived from: (i) the Series Acceptance Amount for such Series less the aggregate principal amount of Notes from such Series that are validly tendered and subject to pro-ration divided by (ii) the aggregate principal amount of Notes from such Series that are validly tendered and subject to adjustment resulting from the rounding of tenders of Notes and the intentions of the Offeror, to equal the Series Acceptance Amount exactly). See "*Further Information and Terms and Conditions – Scaling of Tender Offer*" in the Tender Offer Memorandum.

Each tender of Notes that is scaled in this manner will be rounded down to the nearest U.S.\$1,000 in principal amount, being the permitted integral multiple of the Notes. In addition, in the event of any such scaling:

- the Offeror intends to apply *pro rata* scaling to each valid tender of Notes in such a manner as will
 result in both (a) the relevant Noteholder transferring the relevant Series of Notes to the Offeror
 in an aggregate principal amount of at least the minimum denomination of U.S.\$200,000 and (b)
 the relevant Noteholder's residual amount of each Series of Notes (being the principal amount of
 the Notes representing the subject of the relevant Tender Instruction that are not accepted for
 purchase by virtue of such scaling) amounting to either (i) at least the minimum denomination of
 U.S.\$200,000 or (ii) zero, and (subject to paragraph (2) below) the Offeror therefore intends to
 adjust the relevant Scaling Factor applicable to any relevant Tender Instruction accordingly; and
- 2. if, following the application of the *pro rata* scaling, the principal amount of the relevant Series of Notes otherwise due to be accepted pursuant to a Tender Instruction would be less than the minimum denomination of U.S.\$200,000, the Offeror may in its sole discretion choose to (x) accept all the Notes in the Tender Instruction or (y) reject the relevant Tender Instruction in its entirety.

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If the Offeror accepts Notes validly tendered for purchase on a *pro rata* basis, Noteholders will only receive the Tender Consideration in respect of those Notes validly tendered and accepted for purchase by the Offeror. All Notes not accepted as a result of scaling will be returned to relevant Noteholders on the Tender Offer Settlement Date.

Notes offered for purchase at an Offer Price higher than the Purchase Price of the relevant Series of Notes will not be accepted pursuant to the Tender Offer and will be returned to relevant Noteholders on the Tender Offer Settlement Date. The Offeror may elect not to purchase any Notes.

The determination of the Purchase Price by the Offeror will, in the absence of manifest error, be final and binding on all parties.

Purchase Price and Accrued Interest Payment

If the Offeror decides to accept Notes validly tendered for purchase pursuant to the Tender Offer, the amount that will be paid to each Noteholder on the Tender Offer Settlement Date for the Notes accepted for purchase will be a cash purchase price (the "**Purchase Price**"), expressed as an amount per U.S.\$1,000 of the principal amount of the relevant Series of Notes validly tendered, as determined pursuant to the Modified Dutch Auction Procedure.

The final determination of the Purchase Price will be made in accordance with market convention on the Business Day following the Expiration Deadline.

The Offeror will also pay to each Noteholder (whose Notes have been accepted for purchase) on the Tender Offer Settlement Date an Accrued Interest Payment (the Purchase Price and Accrued Interest Payment together, the "**Tender Consideration**").

Expected Timetable of Events

The times and dates below are indicative only.

Events	Times and Dates		
	(All times are London time)		
Commencement of the Tender Offer	5 December 2022		
Tender Offer announced through publication on the Hong Kong Stock Exchange and through the Clearing Systems.			
Tender Offer Memorandum available (subject to the offer and			

Tender Offer Memorandum available (subject to the offer and distribution restrictions set out in "*Offer and Distribution Restrictions*" in the Tender Offer Memorandum) on the Tender Offer Website and from the Information and Tender Agent.

Expiration Deadline

Final deadline for receipt of valid Tender Instructions by the Information and Tender Agent in order for Noteholders to be able to participate in the Tender Offer.

Announcement of Results

The Offeror will announce promptly through publication on the Hong Kong Stock Exchange and the Tender Offer Website and through the Clearing Systems (i) the Final Acceptance Amount, (ii) the Series Acceptance Amount for each Series of Notes, (iii) the Purchase Price of each Series of Notes, (iv) any Scaling Factor that will be applied to any Series of Notes, (v) the aggregate principal amount of each Series of Notes validly tendered pursuant to the Tender Offer, (vi) the aggregate principal amount of each Series of Notes 4:00 p.m. on 13 December 2022

14 December 2022

Events

Times and Dates

(All times are London time)

that will remain outstanding after the Tender Offer Settlement Date, (vii) the Accrued Interest Payment of each Series and (viii) the Tender Offer Settlement Date.

Tender Offer Settlement Date

Expected Tender Offer Settlement Date for the Tender Offer.

The above times and dates are subject to the right of the Offeror to extend, re-open, amend, waive any condition of and/or terminate the Tender Offer (subject to applicable law and as provided in the Tender Offer Memorandum).

Noteholders are advised to check with any bank, securities broker or other intermediary through which they hold Notes when such intermediary would need to receive instructions from a Noteholder in order for that Noteholder to be able to participate in the Tender Offer before the deadline specified in the Tender Offer Memorandum. The deadlines set by any such intermediary and each Clearing System for the submission of Tender Instructions will be earlier than the relevant deadline specified above. See "Procedures for Participating in the Tender Offer" in the Tender Offer Memorandum.

Tender Instructions will be irrevocable.

A separate Tender Instruction must be submitted on behalf of each beneficial owner due to potential scaling.

Further Details

The terms of the Tender Offer are more fully described in the Tender Offer Memorandum. For additional information regarding the conditions of the Tender Offer, please refer to the Tender Offer Memorandum.

The Offeror has appointed The Hongkong and Shanghai Banking Corporation Limited and Mizuho Securities Asia Limited as the Dealer Managers and Morrow Sodali Ltd. as the Information and Tender Agent with respect to the Tender Offer.

Copies of the Tender Offer Memorandum and its related documents may be found on the Tender Offer Website or may be requested from the Information and Tender Agent at:

Phone (London):	+44 20 4513 6933
Phone (Hong Kong):	+852 2319 4130
Email:	nwd@investor.morrowsodali.com

Tender Offer Website: https://projects.morrowsodali.com/nwd

Any questions or requests for assistance concerning the Tender Offer may be directed to the Dealer Managers at:

The Hongkong and Shanghai Banking Corporation Limited Level 17, HSBC Main Building 1 Queen's Road Central Hong Kong

Expected to be on or about 20 December 2022

Telephone:+852 3941 0223 (Hong Kong) / +44 20 7992 6237 (London)Attention:Liability ManagementE-mail:liability.management@hsbcib.com

Mizuho Securities Asia Limited

14-15/F., K11 Atelier 18 Salisbury Road Tsim Sha Tsui, Kowloon Hong Kong

Telephone:+852 2685 2023 / +852 2685 2079Attention:Debt Capital MarketsE-mail:LiabilityManagement_GC@hk.mizuho-sc.com

Disclaimer

This announcement must be read in conjunction with the Tender Offer Memorandum. This announcement and the Tender Offer Memorandum contain important information which should be read carefully before any decision is made with respect to the Tender Offer. If any Noteholder is in any doubt as to the action it should take, it is recommended to seek its own financial advice, including tax advice relating to the consequences resulting from the Tender Offer from its stockbroker, bank manager, solicitor, accountant or other independent financial or legal advisor. Any individual or company whose Notes are held on its behalf by a broker, dealer, bank, custodian, trust company or other nominee must contact such entity if it wishes to tender such Notes pursuant to the Tender Offer. None of the Offeror, the Issuer, the Dealer Managers or the Information and Tender Agent or any of their respective directors, employees or affiliates makes any recommendation as to whether Noteholders should tender Notes in the Tender Offer.

Neither this announcement nor the Tender Offer Memorandum constitutes an invitation to participate in the Tender Offer in or from any jurisdiction in or from which, or to or from any person to or from whom, it is unlawful to make such invitation under applicable securities laws. The distribution of this announcement and the Tender Offer Memorandum in certain jurisdictions may be restricted by law. Persons into whose possession this announcement or the Tender Offer Memorandum comes are required by each of the Offeror, the Issuer, the Dealer Managers and the Information and Tender Agent to inform themselves about and to observe, any such restrictions.

By Order of the Board Dr. Cheng Kar Shun, Henry *Chairman*

Hong Kong, 5 December 2022

As at the date of this announcement, (a) the executive directors of the Offeror are Dr. Cheng Kar Shun, Henry, Dr. Cheng Chi Kong, Adrian, Ms. Cheng Chi Man, Sonia, Mr. Sitt Nam Hoi, Ms. Huang Shaomei, Echo, Ms. Chiu Wai Han, Jenny and Mr. Ma Siu Cheung; (b) the non-executive directors of the Offeror are Mr. Doo Wai Hoi, William, Mr. Cheng Kar Shing, Peter, Mr. Cheng Chi Heng and Mr. Cheng Chi Ming, Brian; and (c) the independent non-executive directors of the Offeror are Mr. Lee Luen Wai, John, Mr. Ip Yuk Keung, Albert, Mr. Chan Johnson Ow, Mrs. Law Fan Chiu Fun, Fanny, Ms. Lo Wing Sze, Anthea and Ms. Wong Yeung Fong, Fonia.